



PO Box 1023, Kings Beach, CA 96143 | 530.546.9000 | NorthTahoeBusiness.org

Member Handbook

(Non-Profit, Artist, & Community Supporter)

NTBA STAFF

Alyssa Reilly, Executive Director alyssa@northtahoebusiness.org cell: (530) 318-3809

Kerry Andras, Community Relations Manager kerry@northtahoebusiness.org

Blair Bowen, Event Coordinator blair@northtahoebusiness.org

Please use info@northtahoebusiness.org to email all NTBA staff members

Updated 10/1/20 – subject to change without notice

NTBA Fast Facts & Ways to Get Involved

NTBA Mission

The mission of the North Tahoe Business Association is to improve the economic vitality and quality of life in the communities of North Lake Tahoe including Carnelian Bay, Tahoe Vista, Kings Beach and Crystal Bay.

NTBA Purpose

- To support businesses through communications, marketing, resources and business training.
- To market NTBA's District as a vibrant and unique sense of place.

Four Point Main Street Approach – *It takes a Village!*

**More info at www.preservationnation.org/main-street

- 1) Economic & Community Vitality
- 2) Events, Promotions and Marketing
- 3) Community Design
- 4) Administrative / Organizational Capacity

NTBA 2020 Vision

As a result of NTBA's work, the NTBA District will be a vibrant lakeside community that welcome visitors like family, celebrates diversity and has thriving businesses.

NTBA History

- Founded in 1979 as an all-volunteer organization
- Annual contract with Placer County to implement the Main Street Approach in NTBA's District since 2004

NTBA by the Numbers

- 14-member volunteer Board of Directors ~215 Members
- 3 Paid Staff Members ~100 Volunteers
- Many partners and event sponsors

14 Annual Community Events

- Kings Beach Snowfest Parade, annually the first or second Saturday in March
- Community Clean Up Days, annually the first Saturday in June and the last Saturday in September
- Music on the Beach, annually 9 concerts on Friday evenings in the summer
- July 3rd Fireworks & Beach Party, annually the day before Independence Day
- Passport to Dining, annually the first Thursday in November

Top 9 Ways to Get Involved with NTBA

- 1) Become a Member (3 Business Levels + Non-Profit, Artist, and Community Supporter levels)
- 2) Volunteer on one of three Main Street Committees
- 3) Volunteer on an Event Committees
- 4) Volunteer at event(s)
- 5) Serve on Board of Directors
- 6) Attend, support and spread the word about NTBA events
- 7) Donate to NTBA events and promotions
- 8) Sign up for e-Newsletter
- 9) Like and engage with us on Facebook and Instagram (Music on the Beach has a Facebook page too!)

NTBA COMMITTEES

Community and business members are needed to assist with fulfilling NTBA's mission and executing the wide variety and quantity of services NTBA provides to members and the community as a whole. In order for NTBA to improve economic vitality and quality of life in North Lake Tahoe, volunteer involvement is vital. Committee members are expected to attend meetings and take on tasks outside of meetings and event committee members are expected to help at the event as well.

<p style="text-align: center;">Main Street Committee Economic & Community Vitality</p> <p><u>Purpose:</u></p> <ul style="list-style-type: none"> • Advocate for business sustainability, expansion, recruitment, start-ups and infrastructure • Communicate: serve business community as an information provider • Support & Connect businesses with each other and information to strengthen community <p><u>Goals:</u></p> <ul style="list-style-type: none"> • Business Development & Advocacy • Communicate, advocate and increase overall engagement • Support and connect the businesses, members, community and visitors <p style="text-align: center;">Meets Monthly, 1st Monday, 3:30pm</p>	<p style="text-align: center;">Main Street Committee Promotions & Marketing</p> <p><u>Purpose:</u></p> <ul style="list-style-type: none"> • Attract visitors and residents to District to improve economic vitality • Build awareness of NTBA-produced events • Promote attributes with marketing • Publicize and engage people in positive ways on local issues impacting economic/social well-being <p><u>Goals:</u></p> <ul style="list-style-type: none"> • Implement strategic marketing plan and programs • Produce and partner on a unique and fun lineup of events and promotions to attract people to the district • Partner on promotions and marketing to build awareness and draw visitors <p style="text-align: center;">Meeting schedule varies</p>
<p style="text-align: center;">Main Street Committee Community Design</p> <p><u>Purpose:</u></p> <ul style="list-style-type: none"> • Improve and visually enhance the District from an aesthetic and cleanliness perspective • Build on the good work already accomplished in Commercial Core Improvement Project <p><u>Goals:</u></p> <ul style="list-style-type: none"> • Improve aesthetics through beautification efforts, projects, and programs that enhance economic and social well-being • Make the District easy to navigate <p style="text-align: center;">Meets Monthly, 4th Wednesday, 8:00am</p>	<p style="text-align: center;">Other Committees</p> <ul style="list-style-type: none"> • Membership Committee • Music on the Beach Event Committee • Passport to Dining Event Committee <p style="text-align: center;">Meeting schedule varies</p>

**Meeting locations may vary. Meeting dates & times are subject to change. Committees do not meet in July.*

If you are planning to attend a committee meeting for the first time, please notify NTBA staff prior to the meeting

NTBA 2020 Strategic Plan Summary

adopted February 2016

Vision

NTBA's vision for the year 2020 is that the NTBA District (Carnelian Bay to Crystal Bay), as a result of NTBA's work, will be known as vibrant lakeside communities that welcome visitors like family, celebrates diversity, and has thriving businesses.

Focus Area "A" – Economic & Community Vitality

Purpose

1. **Advocate:** for business sustainability, expansion, recruitment, start-ups, & infrastructure
2. **Communicate:** serve business community as an information provider
3. **Support & connect:** businesses with each other and to information to strengthen community

Goals

1. Business Development & Advocacy
2. Communicate, advocate, and increase overall engagement
3. Support and connect the businesses, members, community, and visitors

Focus Area "B" – Events, Promotions, & Marketing

Purpose

1. Attract visitors and residents to District to improve economic vitality
2. Build awareness of NTBA-produced events
3. Promote attributes with marketing
4. Publicize and engage people in positive ways on local issues impacting economic/social well-being

Goals

1. Implement strategic marketing plan and programs
2. Produce and partner on a unique and fun lineup of events and promotions to attract people to the district
3. Partner on promotions and marketing to build awareness and draw visitors

Focus Area "C" – Community Design

Purpose

1. Improve and visually enhance the District from an aesthetic and cleanliness perspective
2. Build on the good work already accomplished in Commercial Core Improvement Project

Goals

1. Improve aesthetics through beautification efforts, projects, and programs that enhance economic and social well-being
2. Make the District easy to navigate

Focus Area "D" – Organizational Capacity & Administration

Purpose

1. Develop and execute strategies to build organizational capacity of NTBA so to effectively serve and meet NTBA mission and 2020 vision

Goals

1. Develop a plan that strengthens and appreciates/recognizes the operational effectiveness of NTBA today and in future
2. Increase number of members, volunteers, and partners to strengthen organization and maintain positive relationships
3. Strengthen financials and lower risk position of NTBA

NTBA Members by Industry

BUSINESS & HOME SERVICES

Arbor Solutions Tree Care (Premier)
Caravelli Painting, Inc.
Central Sanitary Supply
Chango Presents (Premier)
Dean R. Headley Law Office
Duggan & Duggan
Fiberglass Specialties (Premier)
Gonsalves & Co.
Hennessey Heating & Air (Premier)
Herrera's Blue Lake Cleaning (Premier)
Kelly Brothers Painting Inc. (Premier)
Kings Beach Car Wash
Lake Tahoe Photo Gallery (Premier)
Liberty Utilities (Premier)
MartisLabs
North Shore Plowing (Premier)
North Tahoe Public Utility District (Elite)
Placer County (Elite)
Print Art/Sierra Mail (Elite)
Rainbow Printing & Office Supply
Reliable Services
Rockwood Tree Service (Premier)
Sierra Boat Company
Sustainable Community Advocates
Tahoe Production House (Premier)
Tahoe Sierra Transportation
Tahoe Tech Group
Tahoe Truckee Sierra Disposal (Premier)
The Store...Copies & More
Trip Nosh
Truckee Tahoe Airport District

CONSTRUCTION & DEVELOPMENT

Auerbach Engineering (Premier)
Bervid Custom Building, Inc.
Blue Basin Engineering
California Tahoe Conservancy
Elise Fett & Associates (Premier)
J. R. Krauss LTD
JK Architecture Engineering (Premier)
Kaufman Edwards Planning & Consulting
Kings Beach Center (Premier)
Laulima Kings Beach, LLC
Lazzareschi Construction (Premier)
Ogilvy Consulting
Orlando Enterprises Tahoe
PR Design & Engineering (Premier)
Shoberg Design
Tahoe Regional Planning Agcy. (Premier)
TAPCO Construction
Taylor Builders (Premier)
Tieslau Civil Engineering, Inc.

EDUCATION

Tahoe Truckee Unified School District

FINANCE, INSURANCE & REAL ESTATE

Alex Min, Realtor - Corcoran Global Living
Bank of the West (Premier)
Bruening Associates Real Estate (Premier)
Coldwell Banker Select (Premier)
Dave Westall, Corcoran Global Living
Fidelity National Title Company (Premier)
Frank Mooney, CPA (Premier)
Frushon Accounting & Business Services
Ludmila CPA
Plumas Bank (Premier)
Sierra Insurance Associates
Tahoe Legacy Homes

FOOD & BEVERAGE

7-Eleven
Alibi Ale Works (Premier)
Brimm's, A Catering Co.
Cable Car Ice Cream
Caliente (Premier)
California Gold Kettle Corn
CB's Bistro
D'Lish Catering & Burrito Window
Gar Woods Grill & Pier (Premier)
Golden Brands
Jason's Beachside Grille
La Mexicana Meat Market & Taqueria
Lanza's Restaurant
Las Panchitas (Premier)
Little Truckee Ice Creamery
MOGROG Rotisserie
More Alive Now
Pep's Place (Premier)
Produce Plus (Premier)
Safeway (Premier)
Spindleshanks American Bistro
Susie Scoops Ice Cream & Frozen Yogurt
Sweet Tahoe Time (Premier)
Tahoe Central Market (Premier)
Tahoe Empanadas
Tahoe Fuller's
The Grid Bar & Grill (Premier)
The Soule Domain
Whitecaps Pizza
Wine Tahoe (Premier)

HEALTH, WELLNESS & BEAUTY

4 Univera - Natural Products
Kings Beach Dental, Dr. Jason Henderson
Massage Tahoe
NaturaMed Natural Family Medicine
NL Massage & Skin Care (Premier)
Lake Tahoe Wellness Center (Premier)
Reiki Tahoe
Tahoe Core Pilates
Tahoe Flow Arts & Fitness
Tahoe Forest Health System
Well Being

LODGING & HOUSING

Agate Bay Realty (Premier)
Brockway Springs of TPOA
Cedar Glen Lodge
Ferrari's Crown Motel Family Resort (Elite)
Firelife Lodge
Franciscan Lakeside Lodge
Incline Village Timeshares
Mourelatos Lakeshore Resort (Elite)
Red Wolf Lakeside Lodge (Elite)
Rustic Cottage Resorts
Natural Retreats - North Lake Tahoe
Stay in Lake Tahoe Rentals
Ta-Tel Lodge
Tahoe Moon Properties
Tahoe Vistana Inn (Premier)
Tonopalo PRC (Premier)
Vacasa
Waters of Tahoe Properties (Premier)

MARKETING & MEDIA

101.5 FM-Truckee Tahoe Radio (Premier)
Certified Folder Display Service
East River Public Relations
Moonshine Ink (Premier)
Reno Tahoe Promotions
Tahoe Quarterly (Elite)
Tahoe Weekly (Premier)
Tahoe.com
LT Marketing
Wend (Elite)

NIGHTLIFE

Crystal Bay Casino
Jim Kelley's Tahoe Nugget
Tahoe Biltmore (Premier)

RECREATION

Adrift Tahoe (Premier)
Bearitage Boat Tours
Kings Beach Miniature Golf (Premier)
Mickey's Big Mack Charters
North Tahoe Marina (Premier)
North Tahoe Watersports (Premier)
Northstar California Resort (Premier)
Old Brockway Golf Course (Elite)
Tahoe Adventure Company
Truckee River Rafting
Watermans Landing

SHOPPING

Lake Tahoe Specialty Stove & Fireplace
Lucky 7 Tattoo & Piercing
Perennial Landscape & Nursery (Premier)
Tahoe Dave's Skis & Boards (Premier)
Tahoe Paddle & Oar (Premier)
Tahoe Vista Sports (Premier)
The Robin's Nest

NON-PROFIT

Boys & Girls Club of North Lake Tahoe
Contractors Association of TT
Community House of TTCF
Drink Tahoe Tap
Friends of Kings Beach Library
Humane Society of Truckee-Tahoe
Kiwanis Club of North Lake Tahoe
Lake Tahoe United Methodist Church & Retreat (Elite)
League to Save Lake Tahoe
North Lake Tahoe Historical Society
North Lake Tahoe Resort Association
North Lake Tahoe-Truckee Leadership Program
North Tahoe Arts
Rotary Club of Tahoe City
Sierra Business Council
Sierra Community House
Sierra Nevada University
Sierra Senior Services
Sierra State Parks Foundation
Snowfest
Ta-Hoe Nalu
Tahoe City Downtown Association
Tahoe Food Hub
Tahoe Fund
Tahoe Public Art
Tahoe Regional Arts Foundation
Tahoe Rim Riders 4H Club
Tahoe Rim Trail Association
Tahoe Training Partners
Excellence in Education Foundation
Tahoe Truckee School of Music
Truckee NT Transportation Mgt Assoc.
TOCCATA
Truckee Donner Chamber of Comm.
Truckee Tahoe Community Chorus
U.S. Marine Corps Toys for Tots

ARTIST

Ethan Anderson

INDIVIDUAL

Andy Levy
Barbara Mertz
Bernard Ash
Bob McCormick
Carolyn Pretzer
Cathy Strand
Cheri Sugal
Dick & Niletta Morton
Emilio Vaca
Eric Lannes
Jessica VanPernis Weaver
John Hassenplug
Kim Vail & Scott Meyer
Maggie Steakley
Sandy & Jim Kern
Sarah Coolidge
Todd & Linda Willard

Members as of October 1, 2020



Mission: To improve economic vitality and quality of life in the communities of North Lake Tahoe.

Non-Profit, Artist, & Community Supporter Membership Benefits

In addition to the following direct benefits NTBA membership provides, annual membership dues also support the good work that NTBA is doing that positively impact "the greater good" and benefit all businesses and the entire North Lake Tahoe community.

NON-PROFIT (\$100/annual dues) & Artist (\$75/annual dues)

14 direct benefits

- **Business Directory Listing** – up to 60-word description, logo, contact info, and URL link
- **Facebook Post** (*upon joining*) - including write-up, photo or logo and URL link (3,000~ likes)
- **e-Newsletter Listing** (*upon joining & renewal*) - business listed (4,800~ subscribers, clickthru tracked)
- **Online Announcement** - (*upon joining*) listing with URL link (4,700~ avg. monthly visits, clickthru tracked)
- **e-Newsletter Article** – (*provided by member*) up to one annually
- **Event Calendar Listing(s)** – (*provided by member*) unlimited submissions
- **Online News Post(s)** – (*provided by member*) unlimited submissions: news, activities, events, deals & tips
- **Job Listings with Link** – (*provided by member*) unlimited submissions
- **Online Member Portal** – access to resources and news including local and regional topics & opportunities
- **Local Advertising Discounts** – radio, print and online
- **Expanded Marketing Benefits for a fee** - email broadcast(s) to NTBA database(s), event banner advertising on Kings Beach streetlights, material distribution/presence at NTBA events, and sponsorship of NTBA event(s)
- **NTBA Marketing Assets & Content** – repurpose for your benefit
- **Board of Directors & Committees** – opportunity to serve
- **Networking** – leverage NTBA member network by doing business with and referring each other

COMMUNITY SUPPORTER - for individuals

\$50/annual dues

- **e-Newsletter Listing** – (*upon joining & renewal*) individual's name listed
- **e-Newsletter Subscription** – access to valuable information
- **Online Member Portal** – access to resources and news including local and regional topics & opportunities
- **Recognition** – seen as community involved and supportive



Membership Dollars at Work “Greater Good” Benefits & Impacts

Events, Marketing & Promotions

- **14 Annual Community Events**
- Maintain **online calendar of events** to draw visitors, market the district and attract customers into businesses
- Manage and grow traffic to “**Visit North Lake Tahoe**” **Website & Online Business Directory** to promote district and members
- Distribute effective **e-Newsletters** to visitors/residents (database of 4,800 with 30.5% average open rate) drawing visitors and marketing the district and members and maintain Member web portal providing business support and relevant topics/issues
- **Increased marketing through Facebook and Instagram** to keep district and members top of mind
- **Participate in Business Association Chamber Collaborative** focused on in-market marketing and to encourage shopping and thinking locally

Economic & Community Vitality

Business & Community Revitalization Business Support, Networking, Communications, Training

- Conducting outreach and providing input into **Kings Beach State Recreation Area General Plan Update & Pier Project** planning process, *2016-2018*
- Conducted outreach and engaged in **North Tahoe Event Center public/private partnership**, *2016-2017*
- Positively influenced **Tahoe Basin Area Plans for town center development**, *2016*
- Co-produce **Small Business Seminars** (typically 3 annually) to provide business owners with relevant training at no/little cost, *since 2012*
- Created and executed **KBCCIP Open for Business Marketing Campaigns** and effectively communicated positive marketing messages and helped businesses during construction, *2013-2016*

Design

Aesthetics and Cleanliness

- **Roofline Lighting** installed on commercial buildings in downtown Kings Beach, *2017-19*
- Established **North Tahoe Clean Team** to reduce the amount of litter throughout Kings Beach, *2018 and ongoing*
- **Main Street Litter Free Program**, *2018 and ongoing*
- **Kings Beach Art Walk**, *2016 and ongoing*
- Kings Beach **Streetlight Banners** – creation of banners and administer 3rd party banner program, *since 2015*
- Incubated **Tahoe Public Art** with the goal of bringing public art to each of the Kings Beach roundabouts and more, *since 2012*
- **Organize annual clean-up efforts**, *since ~1996*

Other

- Developed and adopted **Advocacy Policy**, *2017*
- Created and executing **2020 Strategic Plan**, *2016-2020*. **2022 Strategic Plan** in production.
- Partner to produce the **North Tahoe & Truckee Leadership Program**, *graduated over 400 since 2004*



NTBA Website, e-Newsletter & Social Media Statistics

“Visit North Lake Tahoe” Website

- 4,700 average visits per month
- 1,071 Online Business Directory average views per year / 89 per month
 - 7,786 Event Calendar visits per year / 649 per month

Tri-Weekly e-Newsletter

- 4,800+ Database including members, visitors, residents and 2nd/3rd homeowners
 - 25% Average Open Rate | industry average 16%
 - 9% Average Click Through Rate | industry average 8%

Facebook

- 3,000+ followers of North Tahoe Business Association Page
- 3,500+ followers of Music on the Beach (Kings Beach) Page

Instagram

- 1,500+ followers of @VisitNorthTahoe

Updated October 2020

Expanded Marketing Benefits for a Fee

Email Broadcast(s) to NTBA Database(s)

Database Description	Database Size	Single Cost	Non-Profit & Artist Single Cost	3-Pack Cost*
Members Only	~300	\$70	\$50	\$180 \$60/email
*Main Database	~4,800	\$100	\$75	\$285 \$95/email
Customized List	TBD	\$80	\$60	\$225 \$75/email

*All 3 broadcasts must be scheduled & paid upfront within 12 months. Best value, 1.5 cents per email.
[Click here](#) for reservation & content submission instructions.

Sponsor NTBA-Produced Event(s)

Event	Level 1	Level 2	Level 3
Kings Beach Snowfest Parade	\$150	\$300	\$500
Clean Up Days	\$150	\$250	\$500
July 3 rd Fireworks	\$150	\$250	\$500 + more
Music on the Beach	\$300	\$700 single /\$1000 co	\$1,600
Passport to Dining	\$500	N/A	N/A

Click [Event Sponsorship Opportunities](#) for benefits associated with each level

Market Your Business at NTBA-Produced Event(s)

Contact NTBA staff for more information and to reserve a minimum 45 days prior to event

Kings Beach Snowfest Parade	Elite	Premier	Basic/NP/Artist
Distribution of business materials / promo items at announcing area	Free	\$25	\$40

Takes place annually, typically the second Saturday in March. Estimated Attendance 1,000

Clean Up Days	Elite	Premier	Basic/NP/Artist
10x10 tent (provided and staffed by member)	Free	\$40	\$60
Distribution of business materials/promo items	Free	Free	\$25

Takes place annually, the first Saturday in June & last Saturday in Sept. Estimated volunteers 125

July 3 rd Fireworks & Beach Party	Elite	Premier	Basic/NP/Artist
Distribution of business materials/promo items	Free	\$40	\$60

Takes place annually on July 3rd. Estimated Attendance 500-750

Music on the Beach – 1 concert	Elite	Premier	Basic/NP/Artist
10x10 tent (provided and staffed by member) adjacent to stage	\$100	\$125	\$150
Distribution of business materials	Free	\$40	\$60

Takes place annually, most Fridays in summer.

Estimated Attendance 1,000 per concert. Limited availability. No sales or sampling allowed.

Expanded Marketing Benefits for a Fee (cont.)

Advertise Your Event(s) on KB Streetlight Banners

	Cost
Members	\$35 per banner
Non-Members	\$45 per banner

Click for [Kings Beach Streetlight Banner Information and Application](#)

How to Maximize Your Membership

The more you engage, the more value you'll receive!

Engage with NTBA

Show Others that You are Community Involved & Supportive

1. Proudly display your NTBA member decal at your business, in your car window, or on your laptop
2. Add NTBA (and NTBA logo) to your website partner/sponsor page and link to www.NorthTahoeBusiness.org

NEW Online Member Portal

1. Visit [Member Portal](#) to access member resources, free or low cost trainings, sponsorship opportunities, important local and regional topics, meetings and workshops that have the potential to impact you, your business and your community
2. Updates will be made weekly so check back often

Email

1. Read what is sent to you by NTBA staff members: Alyssa, Kerry, and Blair, and respond in a timely fashion
2. If you are not receiving emails e-Newsletters at least once per month, check your spam and other filters and ask your IT professional for assistance. Notify NTBA staff if you continue to not receive emails from us
3. Share and submit your ideas, concerns and ask questions
4. Complete online surveys in a timely fashion so your opinion is counted and your point of view is heard

e-Newsletter

1. Read NTBA e-Newsletter for the latest on what's happening and what we have been up to lately
2. If you're in a tourism-related industry, request and/or repurpose NTBA e-News content through your marketing channels and to your audience

Social Media

1. "Like" North Tahoe Business Association and Music on the Beach Facebook pages
2. Follow @NTBA.NorthTahoe on Instagram
 - a. Use #KBTahoe hashtag in your social media posts; other hashtags available upon request
 - b. Download [Repost APP](#) to repost Instagram images
3. "Like", comment and share NTBA content in addition to other members' social media content

Attend Events

- Kings Beach Snowfest Parade, typically the first or second Saturday in March
- Community Clean Up Days, first Saturday in June and last Saturday in September
- Music on the Beach, 9 concerts, Friday evenings in the summer
- July 3rd Fireworks & Beach Party, the day before Independence Day
- Passport to Dining fundraiser, second Thursday in November
- Annual Membership Event, typically in February
- Member events announced in NTBA e-Newsletters

Attend Board of Directors & Main Street Committee Meetings

1. Visit [Online Calendar](#) for Board Meeting dates
2. Notify NTBA staff in advance if you plan to attend
3. Read [board meeting minutes online](#) to stay informed
4. Share and submit your ideas, concerns and ask questions
5. Consider volunteering as a director or committee member and notify staff

Submit Your Business Content for Distribution

Submit your events for promotion through NTBA's online event calendar, social media pages, event blog, and e-Newsletter

Email the following to info@northtahoebusiness.org with as much notice as possible, minimum 10 business days prior to the event:

- Event name, date, time, location and 1-2 sentence description, call to action, and photo and/or logo if you have one

Submit your content for promotion on NTBA website, social media pages, and e-Newsletter

Content types: news, events, activities, deals, insider tips, business tips, important community topics, job openings

Email to info@northtahoebusiness.org 150-words including who, what, when, where and why and submit with as much lead-time as possible - minimum of 10 business days

Leverage Member Network

Refer, shop and do business locally – support and connect with each other

When looking for a product or service:

- Use one-page [Members by Industry](#)
- Use online [Business Directory](#)
- Ask NTBA staff and other members for referral(s)

When you connect with another member:

- Mention that you are a NTBA member and explain your business so that'll refer you
- Explain that NTBA or a NTBA member referred you
- If you're satisfied with a members' product(s)/service(s) - refer them!

Network at NTBA events (advertised in e-Newsletters):

- When you arrive, ask for a member sticker & wear it so you're identifiable to other members
- Engage and network with other members

Request NTBA staff to introduce you and your business to member(s) of your choice

Take Advantage of Local Advertising Discounts

Media Outlets - 101.5FM Truckee Tahoe Radio, Moonshine Ink, Tahoe.com, Tahoe Quarterly, and Tahoe Weekly ([Click here](#) for offers and contact information)

Expanded Marketing Benefits for a Fee

Space is limited and on a first-come, first-served basis and requires NTBA staff approval.

([Click here](#) for opportunities, cost and instructions.)